

DeKalb Association of REALTORS®

LEADERSHIP ACADEMY

preparing tomorrow's leaders today



Lead the Way!

Emerging leaders of today will guide the REALTOR® organization of tomorrow. Be part of the DeKalb Association of REALTORS® Leadership Academy! Candidates who may best serve as a local leader in the future are selected based on their track record of volunteer performance for their local association and/or civic organizations, their leadership potential and their personal integrity. DeKalb REALTORS® invites you to complete and submit this application for your chance to explore the leadership possibilities within you.

Application Deadline: July 31, 2017

2017-2018 Leadership Academy Calendar of Events

1

September 18, 2017 / 9:30 am - 3:00 pm
 Leadership Overview/The National Association/
 DeKalb Association
Location: DeKalb REALTORS®

2

October 16, 2017 / 9:30 am - 3:00 pm
 Successful Meetings, Team Building & More
Location: DeKalb REALTORS®

3

November 13, 2017 / 10:00 am - 2:00 pm
 RPAC/Legislation/The State Association
Location: Georgia REALTORS®

4

January 8, 2018 / 9:30 am - 1:00 pm
 Communication & Public Speaking
Location: DeKalb REALTORS®
 (Make up January 22)

5

February 6, 2018
 REALTOR® Day
Location: Georgia Capitol

6

February 12, 2018 / 9:30 am - 1:00 pm
 Book Club/Community Reports
Location: DeKalb REALTORS®

7

March, 9 2018
 Graduation at Pinnacle Award Luncheon
Location: TBD

Attendance is required at all sessions/functions. Absences, if any, will be evaluated on a case-by-case basis and if approved will require additional assignments in order for students to be reinstated. In addition to the sessions above, you are required to participate in the local community at a County Commissioners or School Board meeting, attend a GAR State & Local Government Affairs meeting, a New Member Orientation, a Board of Directors meeting, and a DeKalb REALTORS® committee meeting.

*Note: Notice the beginning/end times for each session.

Go to www.DeKalbREALTORS.com/Membership/Leadership Academy for Academy graduate testimonials!

Sessions Include:

Orientation/Leadership

How to be involved with your Association. Learn about the rich history of the DeKalb Association of REALTORS® and the three-way agreement between DeKalb REALTORS®/GAR/NAR. Meet DeKalb Officers/Directors/Staff. Participate in committee meetings and events.

Meeting Management & Communication

Learn how Associations are governed and tricks for using Robert's Rules of Order. Attend a Board of Directors meeting to see planning and boardroom protocol in action and how the strategic plan and meeting agendas guide our leaders. Sharpen your communication skills!

Advocacy

GAR's Director of Governmental Affairs will tell you more about the REALTORS® role in influencing policy matters and the laws regarding real estate and private property rights. You'll also attend a county commissioner's meeting or school board meeting and a GAR State & Local Government Affairs meeting.

Legislative Appreciation Day

Sit in on a meeting of the GAR State & Local Government Affairs Committee and visit our state's Capitol in February and meet with elected officials.

Membership Benefits

Learn about your benefits from the Association that can connect you to success, like the Legal Helpline. Attend one membership meeting. Attend one New Member Orientation and earn 3 hours CE! Attend the Pinnacle Award Event to celebrate your graduation!

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2017-2018 Leadership Academy Application

Full Name: _____ Date _____

Name for Name Badge: _____

NRDS Number (if known): _____

Company: _____

Office Street Address: _____

City: _____ Zip Code: _____

Office Phone: _____ Office Fax: _____

Cell Phone: _____

Home Address: _____

City: _____ State _____ Zip Code: _____

Home Phone: _____ E-mail Address: _____

For questions below, add additional pages as needed.

Local Association Positions Held: _____

Civic Activities: _____

Why do you want to be considered for the DeKalb Leadership Academy? _____

What do you feel are the three most significant challenges facing the real estate profession today? _____

What specific skills/knowledge do you hope to gain from your participation in the DeKalb Leadership Academy? _____

***** Include a letter of recommendation from your broker or office manager!**



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The tuition of \$50 will not be charged if you are not selected for the Academy. Applicants will be notified by August 15th of their acceptance. Submit check payable to DeKalb Association of REALTORS® or complete credit card information below. Payment will not be processed until applicant is accepted. Fee includes registration for the membership meeting registration and Pinnacle Award luncheon, Academy binder, and first session lunch. All applications are acknowledged via email.

Submit: **1)** completed application, **2)** broker recommendation letter, and **3)** payment

no later than **July 31, 2017** to:

DeKalb Leadership Academy
1414 Montreal Road East | Tucker, GA 30084

or

FAX 770.934.7444

email: ceo@dekalbrealtors.com

VISA MasterCard AMEX Discover Expiration Date _____

Card # _____ Security Code _____

Name on Card _____

I understand that attendance at the meetings and functions identified in this brochure is expected, and I agree to complete the reading assignments prior to each meeting and the post-session evaluation after each meeting. I understand that attendance and completion of assignments are required for graduation.

Signature _____ Date: _____