



# MEMBERSHIP VALUE



## How Much Do You Save As A DeKalb REALTOR®?

You get a substantial return on your investment when joining DeKalb REALTORS®. Check the list below, comparing some of your member benefits versus the price that non-members would pay!

Benefits	Member	Non-Member
GAR Contract Forms	Included in Dues	\$229.00
Monthly Housing Indicators	Included in Dues	\$149.00
Georgia REALTOR® Magazine	Included in Dues	\$25.00
Legal Helpline*	Included in Dues	\$200.00
Free CE Class	Included in Dues	\$35.00
Free CE Class (GAMLS)	Included in Dues	\$40.00
Explore NAR's <b>Savings Calculator</b> and witness the Value of Membership	A REALTOR® who takes advantage of just one benefit in each of the categories found on the <b>Member Savings Calculator</b> link would save at least <b>\$900.00</b> a year: <a href="https://www.nar.realtor/member-benefits/member-value-calculator">https://www.nar.realtor/member-benefits/member-value-calculator</a>	
<b>Annual Value</b>	<b>At least \$1578.00</b>	

GAR Contracts are the only forms written to specifically protect the interest of REALTORS®, while trying to be fair to the interest of clients and customers, and have been successfully defended in court when legal challenges have been brought forth.

Hourly rates for specific real estate expertise range from \$200 - \$600 per hour. DeKalb REALTORS® are entitled to unlimited access to the Legal Helpline throughout the year, FREE of charge.

[www.DekalbREALTORS.COM](http://www.DekalbREALTORS.COM)

[www.GAREALTOR.com](http://www.GAREALTOR.com)

[www.NAR.realtor](http://www.NAR.realtor)

# MEMBERSHIP BENEFITS



Join DeKalb REALTORS® and gain membership in the National Association of REALTORS® (NAR) and the Georgia Association of REALTORS® (GAR). It's a triple play of discounts and benefits. Throughout the year, there are several events and many opportunities for you to participate. Your membership at DeKalb REALTORS® is an investment in your career and your profession. Take advantage of your benefits and learn what DeKalb REALTORS® has to offer.

## COMMUNICATION»

Get connected and stay informed to get the most out of your membership.

- eNewsletters
- Text Messaging
- DeKalbREALTORS.COM
- Facebook, Twitter, Instagram, LinkedIn
- Email updates and alerts

## ADDITIONAL SAVINGS»

Members receive a useful variety of discounts and services through our affiliate and partner programs.

- Auto, Dental, Health, Vision and Errors & Omissions insurance
- REALTORS® Federal Credit Union
- Arbitration and Mediation Services
- Electronic and Mobile technology discounts

## EDUCATION & PROFESSIONAL DEVELOPMENT »

We offer Education and Professional Programs to help guide you and your business to success.

- FREE CE classes
- Discounted Online Classes
- Leadership Academy
- REALTOR® Forums
- Committee involvement

## LEGISLATIVE ADVOCACY »

One of the reasons REALTORS® have successfully practiced for 100+ years is because of our dedicated team of legislative experts lobbying everyday for, and against, related legislation.

- Monthly Updates on local, state, and federal real estate issues.
- Support RPAC - REALTORS® Political Action Committee
- Call to Action Alerts
- Legislative Day at the Capitol

## NETWORKING & EVENTS »

Connecting with professional, productive REALTORS® is an invaluable asset of membership. Networking with other DeKalb REALTORS® and business affiliates brings you a wealth of knowledge, expertise, and great fun.

- Affiliate & Volunteer Appreciation Receptions
- Annual Holiday Luncheon & Member Meeting
- Broker Breakfast (Spring & Fall)
- DeKalb Real Estate EXPO & Member Meeting
- Golf Tournament
- Jazz Festival
- REALTORS® Night Out (Spring & Fall)
- VA Hospital Book Drive

## RECOGNITION »

- Your name and contact information is available through our online member directory.
- All members that qualify for our Pinnacle Award are guests at this prestigious, celebration luncheon.
- DeKalb REALTORS® awards include:
  - \*REALTOR® of the Year
  - \*Mary Nelson REALTOR® Spirit Award
  - \*Clark Harrison Community Service Award
  - \*Rookie of the Year





# DAR REALTOR® Application

To receive the many benefits and services available through the industry's foremost trade group, I hereby apply for REALTOR® membership in the DeKalb Association of REALTORS® and enclose my payment for dues, prorated according to the month of joining. In the event of my election, I agree to the following:

Abide by the Code of Ethics of the National Association of REALTORS®, which includes the duty to arbitrate disputes.

Abide by the Constitution, Bylaws and Rules and Regulations of the DeKalb, Georgia, and National Association of REALTORS®.

If required, I further agree to satisfactorily complete a reasonable and non-discriminatory written examination on such Code, Constitutions, Bylaws and Rules and Regulations.

Complete Orientation, if required, within the time frame established in the Bylaws.

Complete periodic Code of Ethics training as specified in the Bylaws.

Notify the DeKalb Association upon changes in e-mail or mail address or phone number.

Notify the DeKalb Association upon change in Brokerage affiliation.

**NOTE:** Applicant acknowledges that, if accepted as a member and he/she subsequently resigns from the Association or otherwise causes membership to terminate with an ethics complaint pending, the Board of Directors may condition renewal of membership upon applicant's certification that he/she will submit to the pending ethics proceeding and will abide by the decision of the hearing panel. If applicant resigns or otherwise causes membership to terminate, the duty to submit to arbitration continues in effect even after membership lapses or is terminated, provided the dispute arose while applicant was a REALTOR®.

**Payment Information:** I authorize payment total according to the published proration chart for current year fees. *(See chart on following page)*  
**I understand I must sign up each year for the current year's payment plan.**

**Select Card:**  
VISA    MasterCard    American Express    Discover  
Card Number: \_\_\_\_\_ CSC Code: \_\_\_\_\_  
Expiration Date: \_\_\_\_\_  
Name on Card: \_\_\_\_\_  
Billing address, if different from mailing address:  
\_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**PAYMENT BY CHECK OPTION**  
Make checks payable to: **DeKalb REALTORS®**  
Payment in full of \$ \_\_\_\_\_ Check # \_\_\_\_\_

I hereby certify that the foregoing information furnished by me is true and correct, and I agree that failure to provide complete and accurate information as requested, or any misstatement of fact, shall be grounds for revocation of my membership, if granted. I further agree that, if accepted for membership in the Association, I shall pay the fees and dues as from time to time established. I have read and fully understand the contents of this application. By signing below, I consent that the REALTOR® Associations (local, state, national) and their subsidiaries, if any, may contact me at the specified address, telephone numbers, fax numbers, e-mail address or other means of communication available. This consent applies to changes in contact information that may be provided by me to the Association(s) in the future. **This consent recognizes that certain state and federal laws may place limits on communications that I am waiving to receive all communications as part of my membership.**

-----FOR OFFICE USE ONLY-----

Status Date: \_\_\_\_\_ Orientation Date: \_\_\_\_\_  
Last COE Date: \_\_\_\_\_ Office NRDS#: \_\_\_\_\_  
Member NRDS#: \_\_\_\_\_  
Notes: \_\_\_\_\_

DATE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

# DEKALB ASSOCIATION OF REALTORS®

## ••••• MEMBERSHIP REQUIREMENTS •••••

1. Submit a completed membership application to DeKalb REALTORS®.
2. Membership Fees must be paid.
3. Complete an Orientation/New Member Code of Ethics course offered by DeKalb REALTORS®. This must be completed within 90 days of submitting your application. Scheduled dates and times for this course can be found online at [www.dekalbrealtors.com/education](http://www.dekalbrealtors.com/education)
4. If you are currently a member of another association or have held membership in the past with DeKalb REALTORS® and have already completed a New Member Orientation course, then you do not need to attend one again. You must submit proof of your orientation completion from your previous association in order to bypass these requirements
5. **Note - Designated REALTORS®** - Membership fees must also be paid per licensed agent within the company. Paying fees on agents within an office does not automatically qualify them for membership; each agent must complete an application and fulfill all necessary requirements.

### DAR DESIGNATED REALTOR® / REALTOR® FEE INFORMATION

Annual membership fees for the Designated REALTORS® are \$400. Each licensed agent within the Designated REALTORS® office will also pay \$400 in order to become a REALTOR® member of DeKalb REALTORS®. All agents applying to DeKalb REALTORS® must pay the fees, fill out an application and attend an Orientation session before being approved for full membership.

The portion of dues paid that is spent to lobby the State and Federal governments is not deductible for income tax purposes. GAR has estimated that \$10.14 (10.34%) is the nondeductible portion of 2018 GAR dues. NAR has estimated the nondeductible portion of its 2018 dues to be \$52.00 (or 43%). The entire \$35.00 NAR Consumer Advertising Campaign Assessment qualifies as deductible dues.

**DESIGNATED REALTOR®** - Defined as the Principal, Partner, Corporate Officer, Trustee, or Branch Manager of a Real Estate firm. There is only one Designated REALTOR® per company. The Designated REALTOR® is responsible for paying fees for all licensed agents within his or her organization.

**REALTOR®** - Defined as any agent within the office of a Designated REALTOR® that holds an active real estate license who becomes a member of DeKalb REALTORS®.

### ••••• DAR DESIGNATED REALTOR® / REALTOR® FEES •••••

Local fees are prorated quarterly • State and National fee are prorated monthly • Fees are subject to change each subsequent year.

**MEMBERSHIP YEAR - LOCAL:** Oct. 1 - Sept. 30 • **STATE:** Jan. 1 - Dec. 31 • **NATIONAL:** Jan. 1 - Dec. 31

	Local	State (GAR)	NAR	Application Fee	TOTAL
<b>2017 Dues – New Member Payment Amount</b>					
<b>October*</b>	\$147.00	\$122.50	\$220.00	\$30.00	<b>\$519.50*</b>
<b>November*</b>	\$147.00	\$114.33	\$210.00	\$30.00	<b>\$501.33*</b>
<b>December*</b>	\$147.00	\$106.17	\$200.00	\$30.00	<b>\$483.17*</b>
<b>(*) 2017 prorated dues for NAR &amp; GAR, plus 2018 annual dues (2018 membership year begins OCT 1)</b>					
<b>January</b>	\$110.25	\$98.00	\$155.00	\$30.00	\$393.25
<b>February</b>	\$110.25	\$89.83	\$145.00	\$30.00	\$375.08
<b>March</b>	\$110.25	\$81.67	\$135.00	\$30.00	\$356.92
<b>April</b>	\$ 73.50	\$73.50	\$125.00	\$30.00	\$302.00
<b>May</b>	\$ 73.50	\$65.33	\$115.00	\$30.00	\$283.83
<b>June</b>	\$ 73.50	\$57.17	\$105.00	\$30.00	\$265.67
<b>July</b>	\$ 34.00	\$49.00	\$ 95.00	\$30.00	\$208.00
<b>August</b>	\$ 34.00	\$40.83	\$ 85.00	\$30.00	\$189.83
<b>September</b>	\$ 34.00	\$32.67	\$ 75.00	\$30.00	\$171.67